

CONCERT OF ANDREA BOCELLI AT TEATRO DEL SILENZIO **Thursday 12th July 2012 – Lajatico, Tuscany**

On Thursday 12th July 2012 Maestro Andrea Bocelli is performing at Teatro del Silenzio in Lajatico, Tuscany, for the 7th edition of his yearly concert.

For your participation to the concert, the tour operator Arianna & Friends arranged **several packages** with **accommodation** close to the venue, **transfer** to and from the concert on private bus and professional **assistance** at the arena on the night of the event.

We can arrange **your package with or without tickets to the concert.**

WE DO NOT SELL TICKETS ONLY - OUR SALES CLOSE ON FRIDAY, MAY 25th 2012

In this document you will find a **description of our packages**, a **scheme of the admission fees** to the concert and a **travel contract**, made of a **booking form** and an **explanation page**.

In order to arrange your trip to Lajatico for the concert of Andrea Bocelli at Teatro del Silenzio on Thursday 12th July 2012, simply follow our 8 steps:

1. **Select your favourite package** and any extras you would like to add;
2. **Select your favourite tickets** to the concert, if you want them included in the package;
3. **In the travel contract, fill in the gaps of your contact information;**
4. **In the travel contract, fill in the gaps of the dates of your arrival and departure;**
5. **In the travel contract fill in the gap of the total amount of your package.** Please, note that a 1% surcharge for transaction fees applies.
6. **In the travel contract, fill in the table of the authorization of charge** with a **valid credit card number**, adding the expiry date of the card and the name and signature of the card holder. Please, note that payments can be processed **by credit card only**.
7. **Print the travel contract and sign it at the bottom;**
8. **Send the travel contract per email** as a PDF or JPEG file to info@ariannandfriends.com or **per fax** to +39 0587 672088.

PLEASE, SEND US THE TRAVEL CONTRACT ONLY (PAGES 12 and 13 OF THIS FILE)!

Please, note that booking occurs through the advanced payment of 50% of the total amount of the package. We will process the due payment and confirm booking within short time after reception of the travel contract. We will send you a **voucher** as a **confirmation** of your booking just after processing the payment. The balance payment is due 30 days before arrival. Please, read the terms of our cancellation policy on the contract.

Thank you for choosing Arianna & Friends!

Arianna, Consuelo, Luca & Massimo

STEP 1: SELECT YOUR FAVOURITE PACKAGE

PACKAGE n. 1 – Small country Hotel with indoor pool and restaurant - 14 kms from Lajatico



Accommodation in a charming country hotel in the middle of a small village, only 14 kms from Lajatico. The small family-run hotel has got large and elegant double bedrooms in typically Tuscan style, all with air conditioning. In the hotel is a renowned restaurant with a very good selection of wines and a small wellness area with indoor pool and Turkish bath. **LAST THREE ROOMS AVAILABLE.**

The basic package n. 1 includes:

- 4-night accommodation in double bedroom with en-suite bathroom, with daily breakfast;
- Transfer to the concert from the hotel and back on shared minibus or minivan;
- 1 welcome dinner at the restaurant of the hotel with typical dishes and local wines;
- 1 Tuscan aperitif with rich buffet before departing to the concert;
- Admission to the wellness center for the whole stay;
- Assistance and agency fee;

TOTAL AMOUNT OF THE PACKAGE: € 380 per person - Rate based on double occupancy

EXTRAS: for information on extra nights, rates for single or triple occupancy, extra services or private tours during your stay, please send a request to info@ariannandfriends.com - **OUR SALES CLOSE ON FRIDAY, MAY 25th 2012**

PACKAGE n. 5 – Peaceful agriturismo in the middle of an olive grove – ONLY 4 kms from Lajatico



Weekly accommodation from Saturday 7th to Saturday 14th July 2012 in one self-catering apartments with 2 double bedrooms, living room, kitchen and one en-suite bathroom in a charming agriturismo in the middle of a large olive grove only 4 kms far from Lajatico. The typically Tuscan stone house complex has got a large swimming pool, a restaurant and a large park surrounding the property. The location is in the famous wine area of Terricciola. Excellent cuisine.

Accommodation in the last two-bedroom unit for 7 nights from Saturday 7h July to Saturday 14th July only!

The basic package n. 5 includes:

- 7 night self-catering accommodation in a two-bedroom apartment for 4 people with 2 double bedrooms, living room, kitchen and bathroom;
- Transfer to the concert from the property and back on shared minibus or minivan;
- 1 welcome dinner at the restaurant of the agriturismo;
- 1 aperitif-dinner with rich buffet before departing to the concert;
- Assistance and agency fee;

TOTAL AMOUNT OF THE PACKAGE:

€ 460 per person in two-bedroom apartment - Rate based on occupancy by 4 people

EXTRAS: for information on extra nights, extra services or private tours during your stay, please send a request to info@ariannandfriends.com - **OUR SALES CLOSE ON FRIDAY, MAY 25th 2012**

PACKAGE n. 7 – Charming country resort with units, restaurant, 2 pools, park – 25 kms from Lajatico



Weekly accommodation in high standard studio apartments or one-bedroom apartments of a large country resort in a very scenic hilly area only 25 kms far from Lajatico. The complex has got a renowned restaurant, two swimming pools, private parking, large park, bar and small shop. Very elegant setting and units equipped with all comforts.

The basic package n. 7 includes:

- 7 night accommodation in studio apartments, one-bedroom or two-bedroom apartments with bathroom and kitchen, with daily breakfast;
- Transfer to the concert from the resort and back on shared minibus or minivan;
- 1 welcome dinner at the restaurant of the resort with typical dishes and local wines;
- 1 aperitif with rich buffet at the wine bar before departing to the concert;
- Assistance and agency fee;

TOTAL AMOUNT OF THE PACKAGE:

- € 650 per person in studio apartment - Rate based on double occupancy
- € 750 per person in one-bedroom apartment - Rate based on double occupancy
- € 590 per person in two-bedroom apartment - Rate based on occupancy by 4 people per apartment
- € 660 per person in two-bedroom apartment with garden - Rate based on occupancy by 4 people per apartment

EXTRAS: for information on extra nights, rates for single or triple occupancy, extra services or private tours during your stay, please send a request to info@ariannandfriends.com - **OUR SALES CLOSE ON FRIDAY, MAY 25th 2012**

PACKAGE n. 8 – Panoramic hotel in the middle of a historical town – 40 kms from Lajatico



Accommodation in Standard, Deluxe or Superior bedrooms in a panoramic hotel in the middle of a very precious historical town located between Pisa and Florence, about 40 minutes driving from Lajatico, worldwide famous for its white truffles. The hotel is in a historical palazzo, fully restored and wisely modernized. The complex has got fully equipped rooms, a lovely wine bar and a small wellness center with sauna, Turkish bath and multi-sensorial showers. Shops and restaurants in town within walking distance. **OUR SALES CLOSE ON FRIDAY, MAY 25th 2012**

The basic package n. 8 includes:

- 3 or 4 night accommodation in double bedrooms of different categories (see below) with en-suite bathroom, with daily breakfast;
- Transfer to the concert from the hotel and back on shared minibus or minivan;
- 1 welcome dinner at a famous restaurant in town;
- 1 aperitif with rich buffet at a local café before departing to the concert;
- 1 hour access to the small spa;
- Assistance and agency fee;

TOTAL AMOUNT OF THE PACKAGE (RATES BASED ON DOUBLE OCCUPANCY):

In Standard bedroom: **€ 380** per person for 3 nights - **€ 430** per person for 4 nights

In Deluxe bedroom: **€ 400** per person for 3 nights - **€ 460** per person for 4 nights

In Superior bedroom: **€ 460** per person for 3 nights - **€ 530** per person for 4 nights

EXTRAS: Junior Suite surcharge: 15 € per person per night for information on extra nights, rates for single or triple occupancy, extra services or private tours during your stay, please send a request to info@ariannandfriends.com

PACKAGE n. 10 – Country Hotel with private park, pool and restaurant - 32 kms from Lajatico -



Very peaceful accommodation in a charming resort with an extended private park in the flatland between Pisa and Florence, a location 32 kms far from the concert in Lajatico. The hotel is a small country hamlet with a main villa and dependences in the garden . The resort has got a very elegant restaurant, an American bar, a swimming pool and a private parking. All units are airconditioned and equipped with any comfort. Close to the location is a renowned area with a disco, bars and a casino.

The basic package n. 10 includes:

- 4 night accommodation in Superior double bedrooms or Junior Suites with bathroom en-suite;
- Transfer to the concert from hotel and back on shared minibus or minivan;
- 1 welcome dinner at the restaurant of the hotel;
- 1 Aperitif with rich buffet at the hotel, before departing to the concert;
- Assistance and agency fee;

TOTAL AMOUNT OF THE PACKAGE:

€ 530 per person in Superior bedroom - Rate based on double occupancy

€ 610 per person in Junior Suite - Rate based on double occupancy

EXTRAS: for information on extra nights, rates for single or triple occupancy, extra services or private tours during your stay, please send a request to info@ariannandfriends.com - **OUR SALES CLOSE ON FRIDAY, MAY 25th 2012**

PACKAGE n. 11 – Holiday house with restaurant and pool - 25 kms from Lajatico -



Accommodation in a typical Tuscan country house with one-bedroom apartments in the countryside just outside Lari, a historical village in the area of the Pisan hills, about 20 minutes from Lajatico. The family-run property has got units with one bedroom, kitchen, bathroom and private veranda. The house has a beautiful restaurant, a swimming pool in the middle of an orchard and a private parking.

The basic package n. 11 includes:

- 7 night accommodation in an apartment with one double bedroom, kitchen and bathroom;
- Transfer to the concert from hotel and back on shared minibus or minivan;
- 1 welcome dinner at the restaurant of the hotel;
- 1 Aperitif with rich buffet at the hotel, before departing to the concert;
- Assistance and agency fee;

TOTAL AMOUNT OF THE PACKAGE:

€ 580 per person in one-bedroom apartment - Rate based on double occupancy

EXTRAS: for information on extra nights, rates for single or triple occupancy, extra services or private tours during your stay, please send a request to info@ariannandfriends.com - **OUR SALES CLOSE ON FRIDAY, MAY 25th 2012**

PACKAGE n. 13 – Panoramic apartments in a small village 6 kms from Teatro del Silenzio



Accommodation in simple but very comfortable apartments, differing in size and number of rooms, in the middle of Orciatico, a little village situated on a panoramic hill only 5 minutes from Teatro del Silenzio. The village is the starting point of very interesting trekking pathways. In the village is a small restaurant available for the guests as well as some small shops. The units range from small studio apartments to apartments with one or two bedrooms. All units have en-suite bathroom and private kitchen. Some large two-bedroom apartments also have a panoramic terrace.

The basic package n. 13 includes:

- 7-night accommodation in self-catering apartments
- Transfer to the concert from the hotel and back on shared minibus or minivan;
- 1 welcome dinner at a restaurant in the village, within walking distance from the apartment;
- 1 aperitif with rich buffet in the town, before departing to the concert;
- Assistance and agency fee;

TOTAL AMOUNT OF THE PACKAGE:

€ 330 per person in Studio apartment - Rate based on double occupancy

€ 380 per person in One-bedroom apartment - Rate based on double occupancy

€ 310 per person in Two-bedroom apartment - Rate based on occupancy by 4 people per apartment

€ 320 per person in Two-bedroom apartment with terrace - Rate based on occupancy by 4 people per apartment

EXTRAS: extra seat on sofa bed: € 40 per person per week. Breakfast available upon request.

For information on extra nights, rates for single or triple occupancy, extra services or private tours during your stay, please send a request to info@ariannandfriends.com - **OUR SALES CLOSE ON FRIDAY, MAY 25th 2012**

PACKAGE n. 16 – Exclusive hotel rooms in the middle of Florence – 85 kms from Lajatico



Accommodation in a prestigious 4-star hotel in the middle of Florence overlooking the Arno river. The premises are in a historical frescoed palazzo with a very panoramic rooftop terrace. The rooms are elegantly furnished and have air-conditioning, safe, minibar, Sat-TV, WIFI internet connection and marble paved bathrooms. Private car park available upon request. The categories are Classic and Executive.

The basic package n. 16 includes:

- 2 or 3-night stay
- Breakfast everyday
- 1 wine tasting at an enoteca in the centre of the town
- 1 transfer to and from the concert with our authorized buses
- Assistance and agency fee

TOTAL AMOUNT OF THE PACKAGE:

In Classic double room: **€ 300** per person for 2 nights, **€ 390** per person for 3 nights

In Executive double room: **€ 335** per person for 2 nights, **€ 435** per person for 3 nights

For information on extra nights, rates for single or triple occupancy, extra services or private tours during your stay, please send a request to info@ariannandfriends.com - **OUR SALES CLOSE ON FRIDAY, MAY 25th 2012**

PACKAGE n. 17 – Luxury package - 5-star hotel in the center of Pisa – 50 kms from Lajatico



Accommodation in a small, family-run and very charming 5-star hotel in the center of Pisa just 2 minutes walk from the monumental complex of the Leaning Tower. The hotel has got very elegant double bedrooms ranging from the Classic to the Suite category. All units are fully equipped with any comfort and well adorned with style. In the complex is also a very good restaurant serving breakfast and meals in a secluded internal courtyard. A bar, several sitting rooms, a private car park and WIFI internet connection complete the frame. **OUR SALES CLOSE ON FRIDAY, MAY 25th 2012**

The basic package n. 17 includes:

- Accommodation in Classic double bedroom with en-suite bathroom, with daily breakfast;
- Transfer to the concert from the property and back on shared minibus or minivan;
- 1 pre-concert buffet at a café in town;
- Assistance and agency fee;

TOTAL AMOUNT OF THE PACKAGE:

€ 215 per person for 1 night - Rate based on double occupancy in Classic bedroom

€ 310 per person for 2 nights - Rate based on double occupancy in Romantic bedroom

€ 400 per person for 3 nights - Rate based on double occupancy in Deluxe bedroom

EXTRAS: surcharge for Romantic double bedroom € 25 per person per night. Surcharge for Deluxe double bedroom € 35 per person per night. Junior Suites and Suites available upon request. For information on extra nights, rates for single or triple occupancy, extra services or private tours during your stay, please send a request to info@ariannandfriends.com

PACKAGE n. 19 – Luxury package - Historical country resort with spa & restaurant
 - 8 kms from Lajatico -



Accommodation in the most exclusive country resort in the area of Teatro del Silenzio in very large and comfortable luxury apartments. The location is a really panoramic hilltop opposite the Etruscan town Volterra. The hamlet is made of an original castle and its historical palaces, dating back to 1422. The complex has been recently restored and turned into a luxury resort with very elegant units, a bar and a restaurant, several panoramic terraces, a spa and a swimming pool with view over Volterra. A car park, several sitting rooms and equipped outdoor areas, a beautiful park and a promenade among cypress trees complete the frame.

The basic package n. 19 includes:

- 3-night accommodation in apartments with one or two double bedrooms en-suite, with breakfast
- 1 welcome dinner at the restaurant;
- 1 pre-concert buffet at the restaurant of the resort;
- Transfer to the concert from the property and back on shared minibus or minivan;
- Access to the wellness center of the resort;
- Assistance and agency fee;

TOTAL AMOUNT OF THE PACKAGE:

€ 790 per person for 3 nights - Rate based on double occupancy in one-bedroom apartment

€ 490 per person for 3 nights - Rate based on occupancy by four people in two-bedroom apartment

EXTRAS: For information on extra nights, rates for single or triple occupancy, extra services or private tours during your stay, please send a request to info@ariannandfriends.com - **OUR SALES CLOSE ON FRIDAY, MAY 25th 2012**

PACKAGE n. 21 – Farmstay in the countryside near Volterra - 21 kms from Lajatico -



Accommodation in comfortable apartments in a very panoramic organic farm in the middle of wheat fields close to Volterra. The property produces cheese and other local specialities. The units have one or two double bedrooms, bathroom and kitchen. Meals and all the local produce are served at the restaurant of the property. Guests have a swimming pool and panoramic gazebos with outdoor furniture available. Many animals including pigs, sheep and an adorable donkey live there.

The basic package n. 21 includes:

- 3, 5 or 7-night accommodation in double bedrooms with bathroom en-suite or apartments with one or two double bedrooms with bathroom en-suite, with breakfast
- 1 welcome dinner at the restaurant of the property;
- 1 pre-concert buffet at the restaurant of the property;
- Transfer to the concert from the property and back on shared minibus or minivan;
- Assistance and agency fee;

TOTAL AMOUNT OF THE PACKAGE:

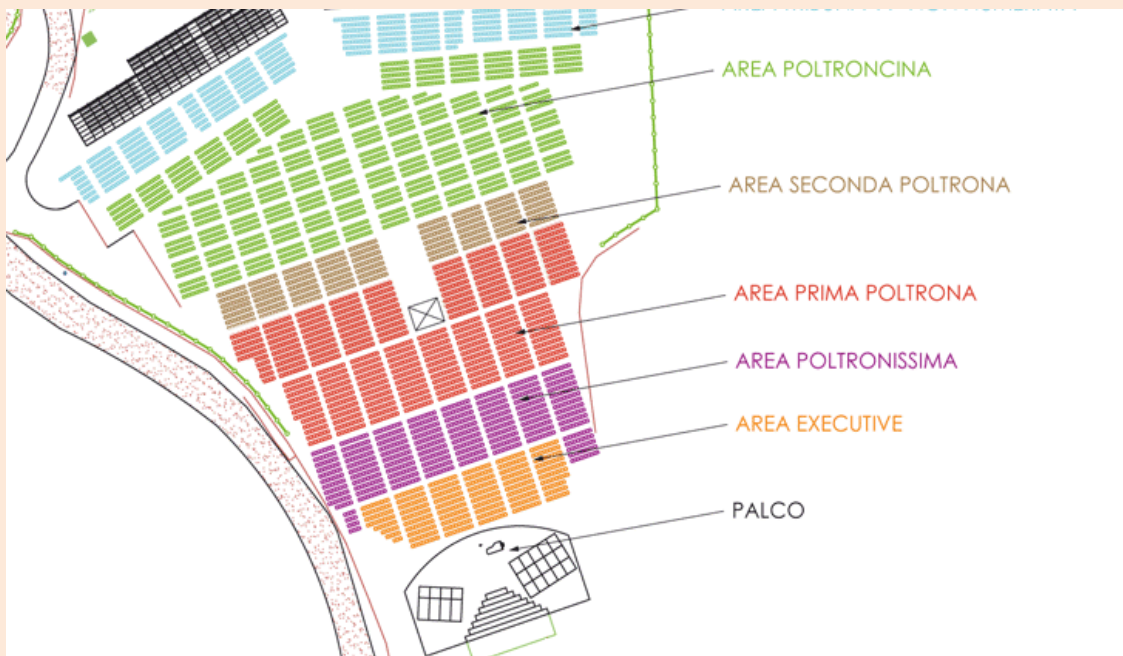
€ 260 per person for 3 nights - **€ 340** per person for 5 nights - **€ 420** per person for 7 nights

All rates are based on occupancy by two people in double bedroom or one-bedroom apartment or four people in two-bedroom apartment

EXTRAS: For information on extra nights, rates for single or triple occupancy, extra services or private tours during your stay, please send a request to info@ariannandfriends.com - **OUR SALES CLOSE ON FRIDAY, MAY 25th 2012**

STEP 2: SELECT YOUR FAVOURITE TICKETS

Scheme of the arena at Teatro del Silenzio



Categories of tickets and rates

- ~~Area poltroncina € 89,00 + € 10 per ticket as reservation fee~~ **Currently sold out ***
- ~~Area seconda poltrona € 125,00 + € 15 per ticket as reservation fee~~ **Currently sold out ***
- ~~Area prima poltrona € 171,00 + € 20 per ticket as reservation fee~~ **Currently sold out ***
- ~~Area poltronissima € 217,00 + € 20 per ticket as reservation fee~~ **Currently sold out ***
- ~~Area executive € 360,00 + € 30 per ticket as reservation fee~~ **Currently sold out ***

* Our organization has sold out all tickets. At present we cannot buy further tickets but it is possible that we can buy some more in the future. Please, note that we only sell tickets bought from the organization and sell them at their official rates adding our booking fee.

STEPS 3 to 7: PRINT, FILL IN AND SIGN OUR TRAVEL CONTRACT
NOTE: You need to print the following page and the next page only!

BOOKING FORM			
TRAVELER DETAILS			
Name		Surname	
Telephone number		Email address	
Address	<i>Please write here your full address for us to issue our invoice</i>		
PACKAGE DETAILS			
Date of Arrival		Number of package	
Date of Departure		Number of people in your party	
		SUBTOTAL AMOUNT FOR THE PACKAGE	€ _____,00
TICKET DETAILS			
Category of tickets		SUBTOTAL AMOUNT FOR THE TICKETS	€ _____,00
Quantity of tickets		Ticket reservation fees	€ _____,00
EXTRAS			
Description of service			€ _____,00
		TOTAL AMOUNT	€ _____,00
		+ TRANSACTION FEES <i>(1% of total amount)</i>	€ _____,00

AUTHORIZATION OF CHARGE TO CREDIT CARD	
The credit card holder _____	_____
	<i>Name(s) Surname</i>
authorizes the withdrawal of 50% of the above mentioned total amount (including transaction fees) from the following credit card as advanced payment for booking the package. The balance payment is processed through the same credit card details 30 days before arrival.	
Credit card type _____	
<i>(Visa, Mastercard, American Express)</i>	
Credit card number _____	
Expiry date	_____
	<i>month year</i>
Holder's Signature _____	

Payment procedures and cancellation policy

ADVANCED PAYMENT FOR BOOKING

In order to finalize booking an advanced payment must be processed by the Tour Operator Arianna & Friends. The advanced payment is 50% of the total amount. A surcharge of 1% applies for transaction fees.

VOUCHER OF CONFIRMATION OF BOOKING

Once the payment is processed, our operator issues a voucher including all information of booking, contact information of the hotel and any necessary instruction. The voucher will be sent per email.

BALANCE

The balance must be paid within 30 days before arrival, by credit card. If the booking is made in the 15 days before arrival, the whole amount must be paid in advance. The Tour Operator Arianna & Friends will charge automatically on the same card provided by the customer the amount for the balance.

CANCELLATION POLICY

In case of cancellation by travelers, they are requested to contact the agency via fax or e-mail immediately. In the table below you can find the percentage related to the entire amount that will be retained depending on the number of days preceding your arrival date.

FROM	TO	Cancellation fee
Reservation	50 days before arrival	30%
49 days before arrival	30 days before arrival	50%
29 days before arrival	0 days before arrival	100%

In case of cancellation by the organization of the event, the tour operator is not responsible for the refund of tickets. The tour operator is only responsible for the refund of the package.

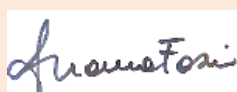
PRIVACY POLICY

The tour operator and travel agency Arianna & Friends Srl (here define as the T.O.) through the websites Ariannandfriends.com and Lamiatoscana.info complies with the obligations under the 2003 Italian Data Protection Act (Decreto Legislativo n.196/03). Additionally, the T.O. understands the importance of maintaining the confidentiality of the information stored about the traveler while using the sites. Contacts and other personal data the traveler supplies are stored by the T.O. and will be used to provide the travelers with the information they have requested. The collected information may be used by the staff the T.O. to keep the traveler updated about its newest activities and events. The T.O. will never wilfully disclose individually identifiable information about any traveler to any party without first receiving permission from that person. Yet, the T.O. is obliged to pass such information on to the relevant suppliers of accommodation (except credit card details), and, if required by them or by law, to security or credit checking companies and public authorities such as customs/immigration offices. The traveler can remove any of the information that the T.O. stores about them, at any time, by sending an email to info@ariannandfriends.com with a request of deletion from the mailing list.

This proforma travel contract the attached file of terms and conditions are understood, accepted and agreed by

The Tour Operator & Travel Agency

The Traveler



STEP 8: SEND US YOUR COMPLETED TRAVEL CONTRACT

You can send us your completed travel contract (previous 2 pages) in either of the following ways:

1. Per email, attached as a PDF or JPEG file, to our main address info@ariannandfriends.com .

Please, note that for the safety of your credit card details, you must not send the contract as a DOC file!

2. Per fax to +39 0587 672088.

BRAVISSIMO!

**YOU HAVE NOW ENSURED YOUR PACKAGE
TO THE YEARLY CONCERT OF ANDREA BOCELLI
AT TEATRO DEL SILENZIO ON THURSDAY 12th JULY 2012!
WE WILL SEND YOU A VOUCHER
AS A CONFIRMATION OF YOUR BOOKING
AS SOON AS WE HAVE PROCESSED YOUR PAYMENT.**

**THANK YOU FOR YOUR COOPERATION
AND FOR CHOOSING ARIANNA & FRIENDS**

SEE YOU IN LAJATICO IN JULY!
Arianna, Consuelo, Luca & Massimo